



Wireless Bundles - Promo

Optimizing Connectivity

Don't Let Network Failures Disrupt Your Customers Business!



1X SPIFF on Overall Bundle



SOHO Bundle

Ideal for a small business or home office that has appropriate application layer security on the endpoint Spectrotel's wireless device provides seamless failover if the primary connection is interrupted.

Broadband Primary (IOC/IOF)*

- Minimum 100Mbps download

IOW Secondary

- Wireless Data Plan 4G/5G

Wireless Device

- Cradlepoint L950 4G
- Cradlepoint W1850 5G

Auto Power Reboot

Low as
\$171

Up to
\$338

SD-WAN Bundle

Ideal for customers who have a network firewall, this option uses SD-WAN to provide seamless failover, including rerouting of inbound initiated traffic to public IP addresses such as web or email servers.

Broadband Primary (IOC/IOF)

- Minimum 100Mbps download

IOW Secondary

- Wireless Data Plan 4G/5G

Wireless Device

- BEC MX-200Ae 4G
- Inseego FX-2000e 5G

Auto Power Reboot**Managed SD-WAN**

- Bigleaf 150/BG75 E108

Low as
\$251

Up to
\$407

Secure SD-WAN Bundle

Ideal for customers ready to upgrade their security solution and connectivity. It has the advantages of SD-WAN failover and industry leading Fortinet UTM protection firewall operating in the same device.

Broadband Primary (IOC/IOF)

- Minimum 100Mbps download

IOW Secondary

- Wireless Data Plan 4G/5G

Wireless Device

- BEC MX-200Ae 4G
- Inseego FX-2000e 5G

Auto Power Reboot**Managed Secure SD-WAN**

- Fortinet FG-40F Gateway

Low as
\$229

Up to
\$385

Wireless Bundle

Ideal for Customers who already have firewalls or SD-WAN devices that can provide automatic failover to Internet over Wireless (IOW) if IOC/IOF service is interrupted.

Broadband Primary (IOC/IOF)

- Minimum 100Mbps download

IOW Secondary

- Wireless Data Plan 4G/5G

Wireless Device

- BEC MX-200Ae 4G
- Inseego FX-2000e 5G

Auto Power Reboot

Low as
\$154

Up to
\$309

*Internet over Cable/Fiber

Promotion Terms:

- Promotional Spiffs apply to all three service elements, but all three elements – 1. IOC or IOF 2. IOW back up service, 3. managed mobile router, firewall or SD-WAN – are required for promotion pricing and compensation to apply.
- If the primary service (IOC or IOF) is determined to be unavailable at that location during provisioning, a Spectrotel service substitute (with the appropriate price adjustment) must be included for the promotion to apply.
- Eligible for new logos or new deployments only with all three services added.
- Example pricing shown is based on a minimum service speed of 100 Mbps.
- Higher pricing may apply for higher bandwidth services.
- Professional Installation included for standard installations.
- 5G service available only where qualified.
- 4G plans are limited up to 5GB of data.
- Deals must be sold at standard rates
- Charge backs for disconnects < 12 months of activation
- Promotion runs from 3/1/24 to 6/1/24
- Standard Spiffs are paid on the following cycle after first payment is received
- This Promotion will be deemed to be a rider to the Commission Schedules under the Sales Agent Agreement
- Other restrictions may apply

Contact your Channel Manager with any questions
sales@spectrotel.com or 877.542.9200